



## **MANAGING DIRECTOR MONTREAL INSTITUTE FOR PALLIATIVE CARE**

The Teresa Dellar Palliative Care Residence (TDPCR) is the largest freestanding palliative care facility in Canada, recognized locally, nationally and internationally as a leader and center of excellence in palliative care. Since its founding in 2002, the Residence has cared for over 6500 patients and 25,000 family members.

In 2018 the Montreal Institute for Palliative Care (MIPC) was created to build access, capacity and capabilities for palliative care in Quebec and Canada beyond our own walls, so that more citizens could benefit.

We are looking for someone to fill the position of Managing Director to lead the continued development of our capabilities in education/ knowledge exchange, compassionate community delivery models, and research in palliative care. The incumbent will be accountable to develop sustainable and scalable programs that build palliative care capabilities, capacity and continuous improvement across care delivery models and communities well beyond our boundaries.

This is an exciting opportunity to take the Institute to another level of impact and relevance, building on existing programs, expanding reach and collaboration networks.

### **ROLE PURPOSE**

Reporting to the Executive Director of the Teresa Dellar Palliative Care Residence, and a member of the Leadership Team, the Managing Director will work with key internal and external stakeholders to identify needs and help drive our leadership position in Palliative Care in Canada, playing a key role in fulfilling our vision of improving palliative care capacity, quality and access through education/knowledge exchange, compassionate community and research, while supporting the Residence to serve as a resource for other communities.

### **PRIMARY RESPONSIBILITIES INCLUDE:**

- **Evolve strategy in response to changing needs, innovation and opportunities**, building sustainable and transferable programs while growing and maintaining collaborative relationships with education institutions, provincial palliative care associations, community health organizations and other palliative care centers of excellence. Develop and leverage relationships with C-suite of key palliative care organizations and institutions needed to deliver the vision. (I.e. University of Montreal, McGill, CIUSSS, other Canadian & international organizations). Ensure succession and sustainability and governance relating to the Institute Advisory Committee.

- **Develop and maintain the annual operating and financial plan for:** Delivering education/ knowledge exchange programs, compassionate community models and research to improve patient and family experience; expanding and stewarding network/ partnerships with education institutions, health regions, community health care professionals, organizations and the general public; develop and monitor deliverables and metrics and provide regular management updates
- **Ensure financial sustainability** through: Financial planning, budget management, leading fundraising strategy and activities to cover annual budget and long-term sustainability, building stewardship program, building endowment program, donor solicitation. Identify and approach new funding sources in collaboration with foundation. Lead communication strategy and plan to build awareness and reputation for the Institute.

#### **GENERAL QUALIFICATIONS INCLUDE:**

We are looking for a seasoned business leader, coming from a background in business or education, ideally within a health and/or medical organization

- University degree, ideally in health sciences and/or management. Master degree an asset, otherwise replaced with relevant experience
- 7-10 years of experience in a strategic leadership role, including development and management
- Experience working within the health care sector
- Background in Learning & Development with knowledge of adult learning principles
- Experience managing a P&L
- Strong and credible communicator with executive presence
- Strong strategic and planning competencies
- Ability to engage and mobilize laterally
- Strong interpersonal skills, ability to work with high profile individuals, interdisciplinary teams, various internal and external stakeholders
- Demonstrated ability to innovate and build
- Performance management, metrics and outcomes driven
- Experience in educational activities
- Research literate. Experience in research, an asset
- Able to leverage research and clinical findings into education and knowledge exchange
- Fundraising experience an asset
- Proposal writing/business case writing an asset
- Experience in and understanding of palliative care, end of life, an asset
- Fluently bilingual with excellent communication (written and oral) skills in both French and English

If you believe you possess the required qualifications, we'd love to hear from you! Please send your resume and cover letter to [careers@tdpcr.ca](mailto:careers@tdpcr.ca), by no later than March 13, 2026.

Thank you for understanding that we are only able to contact those candidates who are selected for an interview.